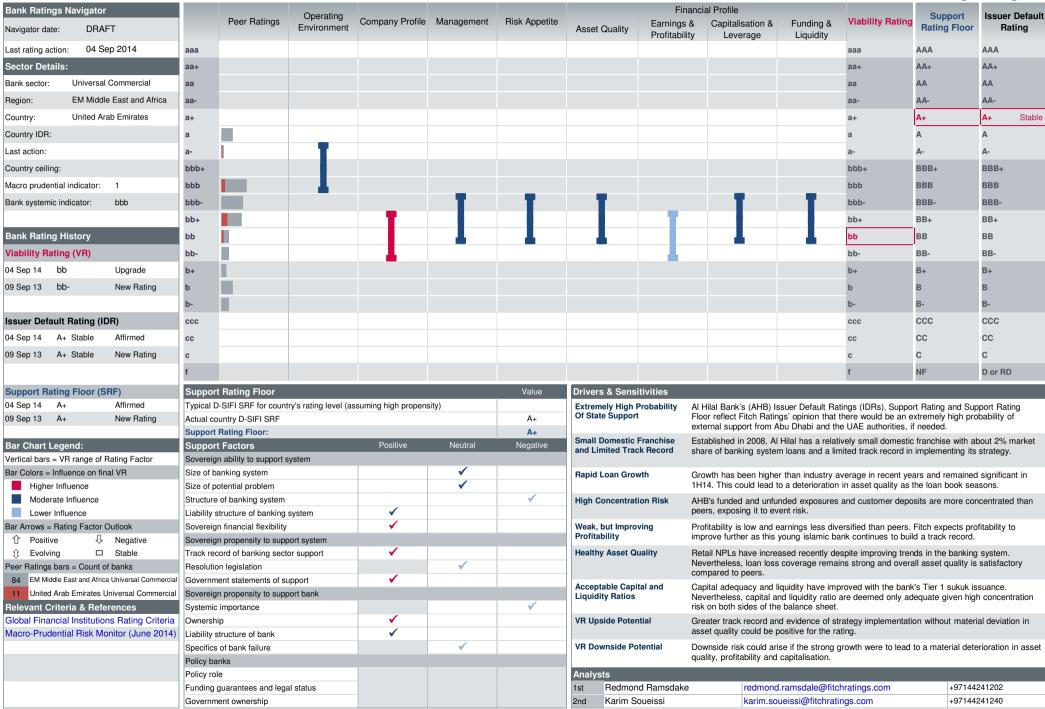
# Fitch Ratings

#### [CONFIDENTIAL] AI Hilal Bank

### Banks Ratings Navigator





## [CONFIDENTIAL] AI Hilal Bank



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Key Financial Ratios	Al Hilal Bank				Direct Peers Median				Region Sector Median			
(27 Oct 2014) Number of Banks	:				4	4	4	4				
Statement	FYE13	FYE12	FYE11	FYE10	FYE13	FYE12	FYE11	FYE10	FYE13	FYE12	FYE11	FYE10
Size (USDbn)												
Total assets	11	9	8	7	19	16	14	14	21	19	17	15
Risk weighted assets (incl. Basel floor/cap)	8	7	6	5	15	13	11	11	18	14	12	12
Total equity	1	1	1	1	2	2	1	1	3	2	2	2
Fitch core capital (FCC)	1	1	1	1	2	2	1	1	2	2	2	2
Asset Quality												
Growth of gross loans	18.5%	19.3%	27.6%	50.8%	17.8%	5.9%	6.6%	17.4%	10.9%	11.2%	9.9%	6.4%
Impaired loans/gross loans	1.2%	1.3%	1.2%	0.3%	5.9%	7.1%	6.2%	4.9%	3.0%	3.3%	3.7%	4.9%
Reserves for impaired loans/impaired loans	261.4%	231.3%	211.4%	400.8%	80.4%	65.0%	78.1%	63.3%	90.9%	85.0%	86.1%	80.4%
Imp loans less reserves for imp Loans/FCC	-14.0%	-11.6%	-9.4%	-8.1%	8.0%	14.4%	11.9%	11.1%	1.7%	2.5%	2.4%	4.0%
Loan impairment charges/avg gross loans	0.8%	1.2%	1.5%	1.3%	1.0%	1.2%	1.5%	1.2%	0.9%	1.0%	0.9%	0.9%
Earnings and Profitability												
Net interest income/average earning assets	4.0%	4.1%	3.7%	3.7%	3.8%	3.8%	3.7%	3.4%	3.3%	3.3%	3.4%	3.3%
Non-interest expense/gross revenues	54.1%	58.3%	58.0%	63.0%	50.7%	51.6%	48.0%	47.7%	46.8%	46.4%	46.5%	45.6%
Loans & secs imp charges/pre-imp op. profit	33.2%	49.2%	60.9%	59.0%	28.8%	40.4%	43.8%	50.6%	22.0%	25.7%	23.7%	24.4%
Operating profit/average total assets	1.3%	0.9%	0.6%	0.6%	1.5%	1.4%	1.3%	1.0%	1.8%	1.8%	1.7%	1.7%
Operating profit/risk weighted assets	1.5%	1.0%	0.8%	0.8%	1.9%	1.7%	1.7%	1.2%	2.2%	2.4%	2.3%	2.3%
Net income/average total equity	11.9%	8.6%	7.4%	6.9%	13.1%	10.0%	8.9%	6.6%	13.8%	14.4%	13.5%	14.1%
Capital and Leverage												
Fitch core capital/risk weighted assets	13.0%	13.8%	12.7%	11.7%	14.8%	14.7%	13.1%	12.3%	15.0%	15.2%	14.3%	15.5%
Fitch eligible capital/risk weighted assets	13.0%	13.8%	12.7%	11.7%	18.0%	17.4%	13.8%	13.0%	15.3%	15.6%	14.5%	14.7%
Tangible common equity/tangible assets	10.2%	10.9%	9.6%	7.6%	10.7%	11.4%	10.4%	9.8%	11.2%	12.0%	11.5%	11.9%
Core Tier 1 regulatory capital ratio									11.8%	11.3%	11.2%	10.7%
Internal capital generation	11.2%	7.6%	6.6%	6.7%	9.2%	6.0%	6.2%	4.9%	8.2%	7.5%	6.7%	7.1%
Funding and Liquidity												
Loans/customer deposits	99.3%	94.7%	101.0%	85.8%	92.8%	91.6%	97.6%	91.8%	91.8%	91.2%	90.1%	89.7%
Interbank assets/interbank liabilities	99.0%	112.6%	52.8%	110.2%	165.2%	277.7%	168.7%	245.5%	101.0%	105.4%	126.7%	136.1%
Customer deposits/total funding excl derivs	84.9%	90.9%	79.9%	78.6%	86.2%	85.8%	83.0%	85.3%	83.1%	83.0%	83.4%	83.8%

#### **Business Mix**

(by profit or revenue to nearest 10%)

- Retail banking (30%)
- SME banking (0%)
- Corporate banking (50%)
- Investment banking (0%)
- Transaction banking (0%)
- Asset management (0%)
- Insurance (0%)

Other (20%)



(by loans to nearest 10%)

- Resi mortgages (10%)
- Comm mortgages (0%)
- Asset finance (0%)
- Other secured (0%)
- Personal unsecured (30%)
- Comm unsecured (60%)
- Fls & Sovs (0%)
- High yield (0%)

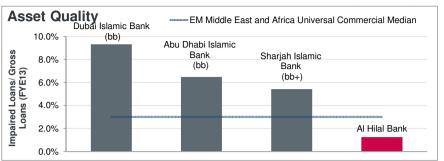
Outer: Al Hilal Bank

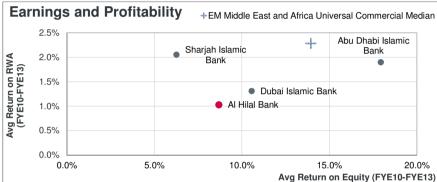
Inner: Direct Peers Average

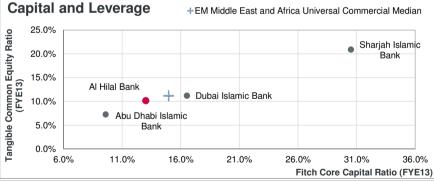
Other unsecured (0%)

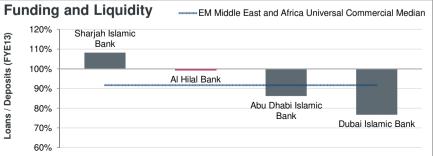


Outer: Al Hilal Bank Inner: Direct Peers Average













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